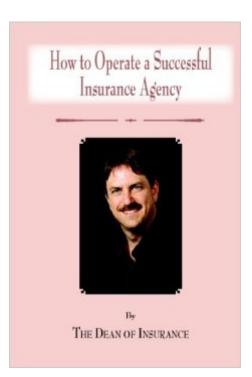
## The book was found

# How To Operate A Successful Insurance Agency: By The Dean Of Insurance





# Synopsis

YOU WILL BE ABLE TO START AN INSURANCE BUSINESS FROM WORK OR HOME. WE TELL YOU HOW TO RUN THE BUSINESS, GET YOUR INSURANCE COMPANIES AND LICENSES. FIND OFFICE EQUIPMENT, AND SUPPLIES AT DISCOUNT PRICES.

### **Book Information**

Paperback: 84 pages Publisher: BOWKER (January 1, 2009) Language: English ISBN-10: 0615230938 ISBN-13: 978-0615230931 Product Dimensions: 6 x 0.2 x 9 inches Shipping Weight: 4.8 ounces (View shipping rates and policies) Average Customer Review: 3.7 out of 5 stars Â See all reviews (3 customer reviews) Best Sellers Rank: #3,433,822 in Books (See Top 100 in Books) #86 in Books > Business & Money > Insurance > Liability #390 in Books > Business & Money > Insurance > Life #640 in Books > Business & Money > Insurance > Business

#### **Customer Reviews**

This book helped me get through all my problems with starting an agency. It's easy to read and the accord forms were great. If you ever wanted a book that tells you how to run your business properly, this is the book. I recommend it to all my friends.

I've never been so disappointed with a purchase. There is nothing in this book that is the least bit helpful. The book is very short, and a large portion of the book is nothing more than copies of insurance forms.

One rule I've always tried to follow is to learn from someone who has experience and knows what they're talking about. Dean Morgan has built more than one highly successful insurance agency from the ground up. One review here complains about the inclusion of forms...but this is actually a plus, in my opinion. This book shows the practical steps to actually setting up an agency...including the needed forms. It's hands-on help from somebody who shares what he knows, which in this case, is plenty.

How To Operate A Successful Insurance Agency: By The Dean Of Insurance How to Open & Operate a Financially Successful Herb and Herbal Plant Business (How to Open and Operate a Financially Successful...) INSURANCE: The Ultimate How-To Guide on Deciding What Insurance Is Right for You (Insurance, Insurance policies, AIG story, Risk Management, Coverage, Life insurance, Book 1) The Restaurant Manager's Handbook: How to Set Up, Operate, and Manage a Financially Successful Food Service Operation 4th Edition - With Companion CD-ROM How to Open & Operate a Financially Successful Construction Company - With Companion CD-ROM The Restaurant Manager's Handbook: How to Set Up, Operate, and Manage a Financially Successful Food Service Operation 4th Edition How to Open & Operate a Financially Successful Child Care Service: With Companion CD-ROM Insider Secrets From A Model Agent: How To Become A Successful Model (Modeling, Modelling, Model Agency) Car insurance book: A Complete Guide to Car insurance (Auto insurance book, Understanding your car insurance) The Breakthrough Insurance Agency: How to Multiply Your Income, Time and Fun The Agents' Guide to Referrals: How to Implement a Profitable Referral Strategy for Your Insurance Agency Rat Pack Confidential: Frank, Dean, Sammy, Peter, Joey and the Last Great Show Biz Party Dean Winternitz: Yale Medical School's Passionate Humanist The Legends Club: Dean Smith, Mike Krzyzewski, Jim Valvano, and an Epic College Basketball Rivalry Dean Koontz Thriller Novella Collection: Darkness Under the Sun, Demon Seed, The Moonlit Mind Dean Koontz Unabridged CD Collection: Watchers, Midnight City of Night (Dean Koontz's Frankenstein, Book 2) Dean Koontz's Frankenstein: Dead and Alive: A Novel Life Insurance Sales Success Formula: A Comprehensive Guide to Building a Successful Life Insurance Sales Career Windows 10: A Beginner's User Guide to Windows 10 (The Ultimate Manual to operate Windows 10)

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